



JOB VACANCY

POSITION / **Researcher or Senior Researcher Industry & Trade**

CONTRACT TYPE / full time

CONTRACT OPTIONS / possibility of permanent contract

SALARY / gross annual salary commensurate with experience

START DATE / as soon as possible

WORK LOCATION / Milan or Rome, with remote work options

ORGANISATION

[ECCO](#) is a non-profit foundation, Third Sector entity, established in 2021 as an independent think tank. ECCO is not tied to private interests and is financed exclusively through philanthropic or public resources. ECCO works in the public interest to accelerate climate action with a national, European and global scope. ECCO consists of a group of experts who develop and promote evidence-based analyses aimed at the selection of transformative climate policies, solutions and strategies, the creation of new narratives, and the building of consensus for inclusive, effective and timely climate action.

JOB DESCRIPTION AND OBJECTIVES

ECCO is looking for a junior or senior Researcher for its Industry & Trade work area, with 0-3 years or 3-5 years of experience, respectively, and knowledge of key industrial systems and processes relevant to decarbonisation, as well as related policies, including international trade policies.

In particular, the person in this role will be expected to:

- ◇ Contribute to the management of projects relevant to the work area, based on guidance from the cluster lead and collaborating with ECCO's Industry & Trade work area, its team members and the organisation as a whole, as needed.
- ◇ Collaborate on the development of strategy for the area, in relation to the analysis and policy impact objectives to be pursued, taking into account contributions from team members.
- ◇ Actively contribute to building and substantiating techno-economic research and analysis on the decarbonisation of key industrial sectors, including looking at the dimension of value chains and their interconnections, with the ability to capture interrelationships with the energy, transportation and civil sectors.
- ◇ Understand and translate the qualitative-quantitative implications of the industrial transition in its various dimensions - social, economic, technological, geo-economic and geo-political - and in connection with ECCO's other work areas.
- ◇ Understand and translate industrial policies and related stakeholder engagement with respect to national processes (such as the National Integrated Energy and Climate Plan, the NRRP, and the Budget Law), European processes (such as the Net Zero Industry Act, the Stability and Growth Pact reform, and CSDD), Mediterranean and African policies (such as the Mattei Plan), international trade and multilateral processes (G7, G20, COP).
- ◇ Contribute to organising meetings to engage Italian and European institutions and key stakeholders, particularly major industrial associations in Italy and Brussels, assisting the team in building a network of relationships functional to the organisation's goals.

- ◇ Engage with companies, industrial associations, trade unions, social actors and public actors in institutions and politics to identify challenges and build consensus for the transition.
- ◇ Engage with national and international experts from universities, think tanks and civil society working on these issues.

REQUIRED SKILLS

- ◇ Knowledge of technological options, relevant data sources and macro-processes for decarbonising key industrial sectors in line with 1.5° climate scenarios.
- ◇ Understanding of industrial and energy transition scenarios, evolution trends and the main technological, market and geopolitical drivers.
- ◇ Understanding of the interrelations between climate policies, competitiveness and international trade. Ability to analyse value chains, their interconnections and how they influence decarbonisation prospects.
- ◇ Knowledge of the principles and dynamics of international trade agreements, with particular reference to national and European agreements in relation to the rest of the world.
- ◇ Knowledge of the G7, G20 frameworks and related initiatives for promoting industrial decarbonisation, the demand for 'green' products, and safeguarding competitiveness, such as CBAM and IRA, and their implications.
- ◇ Proven experience and competence in conducting and managing quantitative research.
- ◇ Proven experience and competence in understanding and analysing the implications of national and EU industrial policies.
- ◇ Ability to provide quantitative support for defining change processes and assessing impacts related to the decarbonisation of industrial systems, value chains and supply chains.
- ◇ Ability to understand the emission profiles of key economic sectors and the policies and tools for decarbonisation at the national, European and international levels.

PERSONAL REQUIREMENTS AND EXPERIENCE (to be assessed according to the candidate's experience)

- ◇ Bachelor's degree in a relevant discipline, with the possibility of considering different job profiles against proven experience. Advanced degrees are an advantage in the selection process.
- ◇ 0-3 years of experience for the junior position and 3-5 years for the senior position, in applied research and/or policy in the industrial, transport and/or energy sectors in Italy and abroad.
- ◇ Knowledge of the main emission scenarios of industrial sectors, the main scenarios and technical institutions that develop them, and the national, European and international institutions working on climate change and the main instruments for action.
- ◇ Ability to translate research into reports for policymakers and other key stakeholders.
- ◇ Ability to connect quantitative analysis with climate policy development.
- ◇ Excellent knowledge of Excel. Additional knowledge in managing databases or scenario models is an advantage.
- ◇ Proficiency in English (C1/C2 level). Additional languages are an advantage.

- ◇ Personal motivation, intellectual curiosity, positivity and flexibility to achieve results, along with enthusiasm for the urgency of accelerating climate action.
- ◇ Knowledge of key programming languages and database management for scenario modelling.

APPLICATION

To apply, please send your application to jobs@eccoclimate.org with the subject "**Researcher**" or "**Senior Researcher Industry & Trade**". The application **must** include **a CV (maximum 2 pages) and a cover letter** demonstrating how your professional experience, education and motivation align with the position's requirements and ECCO's mission.

Only applications that meet the position's requirements and competencies will be considered. Due to the high volume of applications, we will only contact candidates selected for the first interview.