



## JOB VACANCY

**POSITION** / Lead Industry & Trade

**CONTRACT TYPE** / full time

**CONTRACT OPTIONS** / possibility of permanent contract

**SALARY** / gross annual salary starting from €58.000, commensurate with experience

**START DATE** / as soon as possible

**WORK LOCATION** / Milan or Rome, with remote work options

## ORGANISATION

**ECCO** is a non-profit foundation, Third Sector entity, established in 2021 as an independent think tank. **ECCO** is not tied to private interests and is financed exclusively through philanthropic or public resources. **ECCO** works in the public interest to accelerate climate action with a national, European and global scope. **ECCO** consists of a group of experts who develop and promote evidence-based analyses aimed at the selection of transformative climate policies, solutions and strategies, the creation of new narratives and the building of consensus for inclusive, effective and timely climate action.

## JOB DESCRIPTION AND OBJECTIVES

**ECCO is looking for an Industry & Trade Lead with 5-7 years of experience and solid knowledge of the main industrial systems and processes relevant to decarbonisation, as well as related policies, including international trade policies.**

In particular, the person in this role will be expected to:

- ◇ Lead and manage ECCO's industry and trade work area and the members of their team.
- ◇ Collaborate on the development of strategy for the area, in relation to the analysis and policy impact objectives to be pursued, taking into account contributions from team members.
- ◇ Actively contribute to building and strengthening research and technical-economic analysis on the decarbonisation of key industrial sectors (including steel, chemicals and cement), with the ability to recognise interconnections with the energy, transport and civil sectors.
- ◇ Understand and translate the qualitative and quantitative implications of industrial transition in various dimensions - social, economic, technological, geo-economic and geo-political - and in connection with ECCO's other work areas.
- ◇ Understand and translate industrial policies and related stakeholder engagement regarding national processes (such as the National Integrated Energy and Climate Plan, the NRRP, and the Budget Law), European processes (such as the Net Zero Industry Act, the Stability and Growth Pact reform, and the CSDDD), Mediterranean and African policies (such as the Mattei Plan), international trade and multilateral (G7, G20, COP) processes.
- ◇ Represent ECCO externally and contribute to organising meetings with Italian and European institutions, as well as key stakeholders, particularly with major industrial associations in Italy and Brussels, assisting the team in building a network of relationships functional to the objectives.
- ◇ Engage with companies, industrial associations, trade unions, social actors and public actors in institutions and politics to identify challenges and build consensus for the transition.

- ◇ Engage with national and international experts from universities, think tanks and civil society on these issues.

## REQUIRED SKILLS

- ◇ Knowledge of technological options, relevant data sources and macro-processes for decarbonising key industrial sectors in line with 1.5° climate scenarios.
- ◇ Excellent understanding of industrial and energy transition scenarios, evolution trends and key technological, market and geopolitical drivers.
- ◇ Knowledge of international trade agreements, with particular reference to national and European agreements in relation to the rest of the world.
- ◇ Knowledge of G7, G20 frameworks and related initiatives for promoting industrial decarbonisation, the demand for 'green' products and safeguarding competitiveness, such as CBAM and IRA, and their implications.
- ◇ Proven experience and competence in conducting quantitative research.
- ◇ Proven experience and competence in understanding and analysing national and EU industrial policies and their implications.
- ◇ Ability to provide quantitative support for defining change processes and assessing impacts related to decarbonising industrial systems, value chains and supply chains.
- ◇ Ability to understand the emission profiles of key economic sectors and policies and tools for decarbonisation at the national, European and international levels.

## PERSONAL REQUIREMENTS AND EXPERIENCE

- ◇ Bachelor's degree in a relevant discipline, with the possibility of considering different job profiles against proven experience. Advanced degrees are an advantage in the selection process.
- ◇ 5-7 years of professional experience in applied research and/or policy in the industrial, transport and/or energy sectors in Italy and abroad.
- ◇ Knowledge of the main emission scenarios of industrial sectors, the main scenarios and technical institutions that develop them, and the national, European and international institutions working on climate change and the main instruments for action.
- ◇ Ability to translate research into reports for policymakers and other key stakeholders.
- ◇ Ability to connect quantitative analysis with policy development for climate action.
- ◇ Excellent knowledge of Excel. Additional knowledge in managing databases or scenario models is an advantage.
- ◇ Proficiency in English (C1/C2 level). Knowledge of additional languages is an advantage.
- ◇ Personal motivation, intellectual curiosity, positivity and flexibility to achieve results, along with enthusiasm for the urgency of accelerating climate action.

## APPLICATION

To apply, please send your application to [jobs@eccoclimate.org](mailto:jobs@eccoclimate.org) with the subject "**Lead Industry & Trade.**" The application **must** include **a CV (maximum 2 pages) and a cover letter** demonstrating how

your professional experience, education and motivation align with the position's requirements and ECCO's mission.

**Only applications that meet the position's requirements and competencies will be considered. Due to the high volume of applications, we will only contact candidates selected for the first interview.**